

Summer 2020 Associate in Water Markets

Summer Associate

WestWater Research, a leading economic consulting firm in water markets and water resource economics and finance, is offering a paid Summer 2020 Associate position. The internship is an ideal opportunity for recent graduates or students expecting to graduate in 2020, from master's level programs in fields of economics, finance, or business administration programs and who are seeking professional experience in the field of water markets and water resource economics and finance consulting. This position provides exposure and applied experience in water resource valuation, financial consulting, water market transactions, and is an opportunity to spend three months with leading experts in the sector. WestWater has a tradition of hiring interns upon graduation and is actively seeking an early-stage professionals interested in developing a career with the company.

Position Description

Summer Associates will spend approximately three months at one of WestWater's offices in Phoenix, Fort Collins, or Boise, conducting a research project. The research project topic will be selected based on the successful candidate's interests as well as research priorities within WestWater's consulting practice. The project can be a topic proposed by the applicant or may also include a topic that contributes to one of WestWater's ongoing client consulting projects. Previous intern projects have included the following:

- Market Report on Water Trading and Price Trends in Texas' Emerging Water Market
- Financial Analysis and Evaluation of Implementation of Water Trading Programs for Groundwater Mitigation
- The Case for Investing in Water Rights: An Evaluation of Investment Returns

The summer associate will collaborate with WestWater staff and work under the supervision of a senior manager. Summer associates are required to present two workshops to outline and report the findings of their research project. The summer associate will also be responsible for organizing and assembling all market data and supporting documentation. A typical Summer associate project and market analysis includes the following tasks:

- Data analysis and organization;
- Financial and/or economic modeling and forecasting;
- Summarizing key findings concisely in an executive report in a presentation format;
- Writing and summarizing findings in an extended report format.

Essential Skills

- Ability to write clearly and professionally;
- Experience and competence in data management and research;
- Knowledge of quantitative and qualitative analysis techniques;
- Proficiency in the use of Excel, Word, and PowerPoint.

Qualifications

- Education:
 - Required: Bachelor's Degree in Resource or Agricultural Economics, Management, Economics, Finance, Business, Engineering or related water resource field, with excellent grades;
 - Strongly Preferred: Working toward a graduate degree in Resource, Agricultural, or Applied Economics, Engineering, Environmental Studies, Finance, Business Administration (MBA), or related field, with excellent grades;
- Detailed oriented;
- Independent and self-motivated;
- Interest in water markets and water investments.



Application Procedure

The summer associate position is competitive and will be based on a person's qualifications and ability to communicate information and concepts. To be considered for the summer associate position, applicants **MUST** submit the following information:

- Resume and cover letter expressing interest in water resource finance and water markets, your professional goals.
- A 1-page research proposal describing a research project you would like to conduct as part of your summer associate position. The proposal should include a statement of objective, description, and background of the issue or problem you are seeking to address, the data or other resources you expect to need, and a description of the deliverable. The proposal should not exceed 1-page.
- A recent writing sample, such as a paper prepared for coursework, demonstrating your ability to summarize and communicate business information.

Incomplete application packages will not be considered. A complete application package with all materials in PDF format must be submitted to employment@waterexchange.com.

Application Deadline: Applications will remain open until **March 27, 2020**. Phone interviews and offers will occur in early April.

Location and Compensation

- Term: Three-month internship during Summer, 2020 – Full time (40 hours/week)
- Located in one of WestWater's Phoenix, Fort Collins, or Boise offices;
- Office space and staff support for completing a research project that could result in ongoing research and full-time employment with the company following graduation;
- A monthly stipend of \$3,500 per month;
- Eligibility for a post-internship scholarship to support graduate studies research in water marketing.

About WestWater Research

WestWater Research is the leading water market economic consulting firm. Since its founding in 2001, WWR has advised clients throughout the United States on water asset transactions and water development projects. WestWater has become the leading advisory firm to investment funds that are actively deploying capital into the water rights market. WWR has advised on major water transactions throughout the western United States and continues to lead in the development of water markets and trading innovation. With five offices (ID, WA, AZ, CO, CA) our team has over fifty years of experience in the water sector, specializing in a variety of water-focused services, including water marketing, regulatory policy, water valuation techniques, financial investments, commodity trading, resource economics and planning, and GIS technology. To assist in water right appraisals, WestWater maintains a comprehensive database of water right transactions in the Western US.

